

Why buy Cisco from Black Box?

Black Box Network Services is the largest independent technical services company in the world and maintains Gold and Premier Partner status with Cisco. With certified sales and technical resources, Black Box Network Services is ready to help you get the most out of your infrastructure investments, no matter your environment or objectives.

Why Black Box Network Services?

History and Stability

- Founded in 1976
- US \$1B in annual revenues
- 200 offices worldwide

Approach

- Black Box clients receive objective advice and technology recommendations based on their unique environments and objectives.
- Black Box's relationship with its partners is important, but its priority is to always deliver solutions that meet its clients' needs.

Breadth

- Diverse portfolio—no other provider offers our breadth of solutions
- Value-added reseller of platforms and applications from the industry's top manufacturers and through our own line of products and maintenance services
- Services include comprehensive voice communications and data infrastructure solutions.

Experience

- More than 30 years of experience designing, implementing, and maintaining voice and data solutions
- Supports an extensive range of platforms, including legacy systems, for clients in all industries

Single Source

- Black Box Corporation has one of the largest Cisco certified teams
- Black Box resources throughout the world can deliver Cisco solutions for installation, support, and maintenance.

Why Cisco from Black Box Network Services?

The Black Box—Cisco Relationship

- Gold Partner – US
- Premier – UK, Japan
- Registered – Canada, Mexico, Italy, Spain, Australia
- Cisco Customer Satisfaction Excellence Gold Star

Specialisations

- Collaboration Architecture
- Borderless Network Architecture
- Identity Services Engine ATP
- Smart Care Authorised
- TelePresence Video Masters ATP
- Unified Computing Technology
- Unified Fabric Technology
- WebEx®

Support

- Sophisticated NOC providing 24/7/365 support
- Remote monitoring capabilities
- SMARTnet management tools
 - Co-termination abilities for easier contract management

Resources

- Over 400 certifications including CCIE, CCNA/DA, CCNP/DP

Valuable Service Offerings

- ConvergenceCare® — comprehensive Day 2 service bundle
- Full suite of managed and professional services
- Comprehensive assessment capabilities
 - Network
 - Voice readiness
 - Wireless



Premier
Partner

About Black Box Network Services

Black Box is a leading communications system integrator dedicated to designing, sourcing, implementing, and maintaining today's complex communications solutions. Black Box services more than 175,000 clients in 150 countries with 200 offices throughout the world. To learn more, visit the Black Box website at www.blackbox.co.uk

Black Box is your single source for communications and infrastructure technology solutions. Our global footprint, diverse capabilities, 30-plus-year history, solid financial standing, and deep commitment to provide the best technical solutions and support in the industry make us a superior resource for our customers. No other provider offers the solutions and support of Black Box Network Services, and we are committed to exceeding expectations - both in the way we provide service and in the way we operate our organisation.



About Cisco

Cisco enables people to make powerful connections - whether in business, education, philanthropy, or creativity. Cisco hardware, software, and service offerings are used to create the Internet solutions that make networks possible - providing easy access to information anywhere, at any time.

Cisco is leading the transition to a network-centric technology environment. By combining its core strength (IP) with intelligence, the company is creating a powerful communications platform that will serve as the basis for the convergence of data, voice, video, and mobile communications in a secure, integrated architecture.

Cisco has shaped the future of the Internet by creating unprecedented value and opportunity for our customers, employees, investors, and ecosystem partners, and has become the worldwide leader in networking, transforming how people connect, communicate, and collaborate.

To Learn More

If you have questions about our relationship with Cisco or the Black Box portfolio, call or email:

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